



WE FINANCE MATERIAL HANDLING EQUIPMENT



WE HELP YOU SELL MORE EQUIPMENT THROUGH FINANCING

HOW DO WE DO IT?

- **Flexibility:** Summit can fund multiple types of new and used equipment using custom financial products across the US, Canada, and Mexico
- **Competitive Rates:** Ability to offer risk-based pricing and rate cards
- **Strong Residual Values:** We look at the whole story, pricing based on actual usage hours and working conditions of the equipment, etc.
- **Tenured Program Resources:** On average, our employees have over 15 years of equipment financing experience

CUSTOMIZED SOLUTIONS

Summit Funding Group provides creative structures and flexible terms for financial products including:

- Operating Leases (FMV)
- Capital Leases (\$1 out)
- North America Financing
- Operating Leases with EBOs
- Sale Lease-backs
- Equipment Lines of Credit
- Rental Financing

WHAT MAKES US DIFFERENT?

- **We Know Material Handling Equipment Financing:** With over \$1B in assets under management, Summit possesses deep collateral knowledge
- **Speed of Approval:** Most funding decisions under \$250K are made in under an hour
- **Automated Vendor Quoting:** Assisting vendors and dealers to quickly price a deal
- **Mid-Sized Company:** With around 100 employees, we understand mid-sized companies because we are one too
- **End of Term:** Fair, flexible, and fast solutions to replace off term equipment

Contact your
Sales Representative:

Brian Lowe

brlowe@4sfg.com

469-547-1550

WHY SUMMIT?

Serving vendors and dealers for more than 20 years, Summit has the industry knowledge, responsiveness and personal service of a boutique financial services firm coupled with the financial strength, stability and low cost of funds one of the largest independent equipment lessors in the nation.